# Media Kit 2025





Trade Journal



### Website



### Newsletter

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General Terms and Conditions www.prosecurity.de

### **Publishing House**

ProSecurity Publishing GmbH & Co. KG Gebäude 664, D-55483 Hahn-Flughafen

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### **Editor Fire Prevention/Protection**

Dr. Henning Salié hs@prosecurity.de

### **Bank Details**

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### **Cooperation Partners**

ASW West – Allianz für Sicherheit in der Wirtschaft West e.V. www.aswwest.de

VSÖ – Verband der Sicherheitsunternehmen Österreich www.vsoe.at

VSW – Vereinigung für die Sicherheit der Wirtschaft e.V. www.vsw.de

### Layout and Graphics

HausmacherArt GbR, Bergen, www.hausmacherart.de

### **Terms of Payment**

Invoices are due on the date of publication. In case of special agreement, invoices are due not later than 30 days after the publication date.

A 2 % discount is granted for advance payment. The invoiced amount must be booked on the publisher's account prior to the publication date and no previous invoices may be outstanding.

## **Brief Characteristics and Target Groups**

SECURITY THROUGH INFORMATION

### SECURITY INSIGHT

### **Readers/Recipients**

Security executives in the industrial sector, economic sector, associations, public sector; CEOs and security managers of medium-sized companies. Owners, CEOs and managers of installation companies, planning offices and system houses.

### **Frequency of Publication**

6 times a year

SECURITY INSIGHT makes it a point to provide exclusive media coverage to optimize the information value for the readers. As an opinion leader, the magazine focuses on topics and explains complex contexts and background information which is most relevant for the work of security managers. Furthermore, the magazine provides practice-oriented expert knowledge for installation companies, planning offices, technical experts and system houses regarding all areas of fire protection and security technology.

Amendments of laws, standards and guidelines as well as liability issues are addressed in detail in special columns, just like product news and technical details regarding new processes and systems. The focus lies on future-oriented holistic solutions.

### www.prosecurity.de

www.prosecurity.de provides information on developments, trends and solutions in the security industry. The portal offers topical expert information in the areas of public and corporate security, IT security and the security industry, personnel news and newsflashes as well as product information and case examples.

### Circulation, Distribution, Recipient Structure

### **Circulation, Distribution, Recipient Structure**

Banks, Insurance Companies:	81
Public Authorities:	58
Retail:	128
Specialist Planners / Installers, System Houses:	1.004
Research, Teaching, Universities	64
Real Estate Companies, Construction Industry:	153
Cultural Institutions (Museums, Stadiums):	237
Critical Infrastructure (Energy Suppliers, Air and Seaports,	
Aviation Companies, Clinics, Transportation Services):	2.301
Logistics Companies:	81
Manufacturing Industry, Pharmaceutics, Chemical:	689
Social Services:	125
3/2025 (Print)	

Organ:	Independent
Volume:	18
Single Subscription (incl. Postage in Euro):	Germany: 19.00 /Abroad 25.00
Yearly Subscription (incl. Postage in Euro):	Germany: 106.00/Abroad 161.00
Yearly Subscription Online:	42.00
Yearly Subscription Magazine + Online:	Germany 135.00/Abroad 194.00
Print Run:	5,000
Circulated Copies:	4,920
Sold Copies:	147
Abroad:	4
Rest, Archive, Specimen Copies, Special Promotions:	71
All prices are gross prices in Euro.	

Sold Copies Digital: 923 Time Period: 10/2023 to 09/2025

## **Dates/Topics**

Issue	1/25	2/25	3/25	4/25	5/25	6/25
Publishing Date	19.02.	15.04.	16.06.	07.08.	17.09.	20.11.
Editorial Deadline	31.01.	20.03.	22.05.	15.07.	28.08.	30.10.
Advertising Deadline	10.02.	27.03.	28.05.	18.07.	02.09.	05.11.
Artwork Deadline	13.02.	04.04.	04.06.	23.07.	05.09.	07.11.
Special Topics, Exhibitions	eltefa 2527.03. Stuttgart		SicherheitsExpo 2526.06. Munich		efa:ON 2325.09. Leipzig	light + building 0813.03.26 Frankfurt
			Feuertrutz 2526.06. Nuremberg		it-sa 0709.10. Nuremberg	

### **Applications & Practical Examples**

Case studies, specialist articles and interviews with a focus on critical infrastructures: banks, energy suppliers, airports, forensics, major events, correctional facilities, clinics, aviation security, maritime security, public transport, supply chain security, construction industry, authorities, trade, cultural institutions, real estate operators, trade fairs, manufacturing and chemical industries, schools, universities, insurance companies and many more.

### **Industries & Trades**

Fire Protection: Structural, system-related and organizational fire protection, smoke alarms, fire detection systems, extinguishing systems, smoke and heat extraction systems (SHEVS), voice alarms, (remote) maintenance systems, escape and rescue routes, hold-open systems, elevators, ventilation

Hazard Detection Technology: Intrusion detection systems, alarms, control center equipment, IP intercom, hazard management systems, motion detectors, personal emergency call systems, location systems

Mechanical Security: Burglary protection, locks, cylinders, fittings, doors, windows, films, safes, glass, locking elements, grilles, shelters

Perimeter Protection: Fences, bollards, barriers, access protection, sirens, drone technology, sensor technology, detection systems, motion detectors, software, infrared technology, light barriers, fogging systems Video Security: Video systems, video management software (VMS), artificial intelligence, thermal imaging technology, storage solutions, switches, networks, monitors, sensor technology

Business Protection & Services: Consulting, business continuity, compliance, crisis management, risk and disaster management, travel security, training, courses, education, aviation security/control services, emergency call and service control centers, property protection, event protection, security concepts, industrial espionage and crime, corruption, compliance, transportation of money and valuables, special protection vehicles, security consulting and planning, security services

Access Management: Online and offline-based electronic and mechatronic access control systems as well as locking systems with components, badges, ID management, identification technologies, readers, biometrics, cloud applications, Bluetooth Low Energy (BLE), NFC, key management, locks, access protection, elevators and much more.

### Names & News:

News from companies, personnel data

### Technologies

News and developments on products, systems, cloud applications, artificial intelligence, building information modeling (BIM) and much more.

### Liability, Standards, Law, Guidelines

## Ad Prices and Formats Price List No. 18 - effective January 1, 2025

### SECURITY INSIGHT

Ad Formats and Basi	C Prices Magazine Format:	210 x 297 mm (DIN A4) Print A	rea: 186 x 280 mm
Format	Width x Height Print Area	Bleed Size	Prices
1/1 Page	186 x 280	210 x 297*	3,250.00
2/3 Page Portrait	116 x 280	135 x 297*	2,570.00
2/3 Seite Landsc.	186 x 187	210 x 194*	2,570.00
Junior Page	122 x 175	135 x 185*	2,460.00
1/2 Page Portrait	90 x 280	103 x 297*	2,190.00
1/2 Page Landsc.	186 x 140	210 x 157*	2,190.00
1/3 Page Portrait	58 x 280	71 x 297*	1,720.00
1/3 Page Landsc.	186 x 93	210 x 103*	1,720.00
1/4 Page Portrait	90 x 140	103 x 157*	1,510.00
1/4 Page Landsc.	186 x 79	210 x 89*	1,510.00
1/12 Page Portrait	58 x 70	-	762.00
Cover Page	-	165 x 176*	4,740.00
Table of Contents	186 x 33	-	970.00

\* For bleed ads, 3 mm bleed addition is required on all sides.

Special Positioning/Additional Costs	Special Print (including layout)
2nd and 4th Cover Page:	2 and 4 Page Prints:
additional cost, 20% of the basic price	Prices upon request. Please specify issue
Job Advertisements:	Digital (pdf):
70 % of the regular format price	2 pages: 206.00, 4 pages: 248.00
Special Formats and Advertising Types:	Provided upon request
Supplem. Costs for Colors not on Euro Scale:	For each special color 900.00
Supplemental Costs for Bleed Ads:	Not applicable

Discounts	Freq. Discounts	Quantity Discounts
When purchasing	2 Ads = 3 %	2 Pages = 5 %
within 12 months	4 Ads = 5 %	4 Pages = 10 %
(advertising year)	6 ads = 10 %	6 Pages = 15 %

Discounts are granted according to the most favorable scale; they apply to all additional costs, with the exception of technical supplemental costs.

### **Combination / Package Prices**

Print Security Insight / Online - Newsletter + Website			
2 Ads, 2 Newsletters, Banner Two Publications Website:	(Banner-Term 2 Months)	8% Discount	
3 Ads, 4 Newsletters, Banner Three Publications Website:	(Banner- Term 3 Months)	10% Discount	
6 Ads, 7 Newsletters, Banner 6 Publications Website:	(Banner- Term 5 Months)	15% Discount	

Inserts	
Max. Format:	plus postal charges
208 mm width x 295 mm height	Discount: see Quantity Discounts
Price: per 1,000 copies or part thereof	1 Insert = 1 Ad Page
at an individual weight	Delivery Quantity: 5,000 copies
up to 25 grams: 450.00	Delivery Date: not later than 8 days prior to
up to 50 grams: 660.00	publication of the booked issue

Prior to acceptance of the order, an example is required. A note referring to the insert will be published in the magazine free-of-charge

## **Technical Information**

### SECURITY INSIGHT

Magazine Format:	DIN A4 (210 mm width x 297 mm height)
Print Area:	186 mm width x 280 mm height
Columns:	3 columns, each 58 mm wide
Printing Process:	Sheet offset
Binding Type:	Back-type wire binding
Grid Width:	70
Paper Quality:	Cover: 170 g/m2 wood-free white satin matt coated picture print Content: 70 g/m2 matt picture print low wood content
Color Sequence:	Black, cyan, magenta, yellow

### Artwork

The following file formats can be processed (Mac/PC closed file):

- » PDF (X-3 or higher, fonts transformed into character paths)
- » EPS (high resolution, fonts transformed into character paths)
- » TIF (300 dpi)

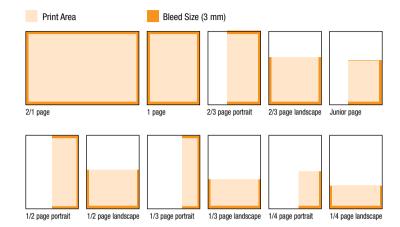
Images in advertisement documentation shall be placed 1:1 and submitted with a resolution of at least 300 dpi. Prepare ad data in the color spectrum CMVK with crop marks. Please do not use RGB files and JPG-endings. Open files (InDesign, Illustrator, QuarkXPress...) require prior consultation and liability cannot be assumed. Other file formats (for example Microsoft Word, PowerPoint, Excel as well as other common Office applications also Corel Draw) cannot normally be processed. Processing by the publishing house will be charged separately and is based on expenditures. No liability for the processing can be assumed.

### **Transfer Options**

- » on discs (CD-ROM/DVD) via postal mail to:
- ProSecurity Publishing GmbH & Co. KG · Gebäude 664, D-55483 Hahn-Flughafen
- » via Email to: mb@prosecurity.de (limited to 20 MB)
- » via FTP: upon request

### Additional Processing

For open files or files which must be prepared by us for printing, additional costs will be charged based on expenditures incurred by us.



### **Technical Data for Bound-in Inserts**

Bound-in inserts are to be delivered uncut and folded. The front page of the bound-in insert shall be identified. The type and design of the in-bound insert shall be such that no additional preparation and processing work will be required. Difficult jobs as well as additional folding and pasting work are subject to additional charges.

### Mailing Address for Loose or Bound Inserts:

Braun & Sohn Druckerei GmbH & Co. KG Am Kreuzstein 85, 63477 Maintal Please annotate the magazine title and issue for which the insert is booked (for example **SECURITY** INSIGHT 3/25)

### **Banner - Online Prices and Formats**





#### Example Leaderboard - Starting Page

teneratitial Ad

AABox a 320ps

Example Interstitial Ad



Example Leaderboard - Topic Page

the state

#### **Products/Industry Solutions** Including linkage Setal Costs: 360.00 per Article Soldane 2000x

Video

Job Advertisement Costs per Month: 350.00 File format: pdf

#### **Quantity Scale:**

3-Months Term: 3 % / 6-Months Term: 5 % / 12-Months Term: 10 %

All prices are net prices in Euro, statutory VAT to be added

### Online-Newsletter + Website

3 Newsletters, Banner (2 months term) 1 Product Report, 1 Case Study	5% Discount
6 Newsletters, Banner (3 months term), 2 Product Reports, 2 Case Studies	8 % Discount
8 Newsletters, Banner (5 months term),	10 % Discount

Scioane 200er 200px 14 Example Small Square

### **Banner/Video Formats**

Banner	Format	Price/Month
*Leaderboard (starting page)	1160px x 145px, aspect ratio 8:1 (landscape)	750.00
*Leaderboard (topic page)	1160px x 145px, aspect ratio 8:1 (landscape)	650.00
*Interstitial Ad (starting page)	448px x 320px, aspect ratio 1,4:1 (landscape)	600.00
*Interstitial Ad (topic page)	448px x 320px, aspect ratio 1,4:1 (landscape)	500.00
Small Square (topic page)	200px x 200px, aspect ratio 1:1	300.00

\*Leaderboard format for mobile view, additionally provide 448px x 320px, aspect ratio 1,4:1 (landscape) \*Interstitial ad also available as video ad.

> Video / Animated Banner as mp4 850.00 Max, runtime: 20 seconds

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3 Product Reports, 3 Case Studies

### **Newsletter - Prices, Formats, Dates**



### prosecurity ===

Sicherheit durch Information

#### NEWSLETTER

für Fachplaner, Facherrichter, Systemhäuser und Untamehmenssicherheit

Autgine 09/2024

AV42ENDE

#### Jedes Gebäude mit Hekatron



Menschen die Gewissheit zu geben, dass sie im Brondist sicher geschütz sind, ist unser Zeil- eigt, is welchem Geblaube, Weit ein dafür mehr als Technik broutt, unterstützen wir von der Planung bis zum Betrich "Jeden Geblaube mit Heisator?. Das sagen wir richt nur so – wir beweisen mit außergewöhnlichen Referenzen Expense für alle Arthoferungen.

Metrix exteriors

#### KRITIS-Dachgesetz - da werden noch Fragen kommen



Interview nit Anne Schönbolm, Professor im Fachbersich "Scherheit in der Digitalisierung für Steat, Winscheit and Gesellschaff am Institut für Sichertweitsforschung der Hochschule Bonn-Rheit-Siegen. Achter schlaften

AN20408

#### Zutrittskontrolle ohne mehrfache Datenhaltung



Sato Zuhitalösungen lassen sich in bestehende Managementsysteme trogrieres surd mit diversen Ortstystemen verbinden. Diesenhene Sie z.B. die Stammdaten aus ihnem Enterprise Resource Planning (ERP) oder Personalertschaftsystem. Sie vermeiden demit teure mehrteche Disterhaltung und verfügen sitets über den eistellen Deterhetand.

Metri ertativez

#### BDSW fordert besonderen Schutz für Sicherheitskräfte



Im Zuge der Anderung des Stratgesetzbuches fordert der BDSW auch Sicherheitskalite privater Unternationen einzubeckenen. Artikel ansetzen

### Newsletter for Planers, Installers, System Houses and Corporate Security

1,321 Subscribers (average opening rate: 41.03%)

Release Date		Submission Deadline
09.01.2025	Perimeter Protection	06.01.2025
05.02.2025		31.01.2025
19.03.2025	eltefa	13.03.2025
16.04.2025		11.04.2025
13.05.2025		08.05.2025
12.06.2025	SicherheitsExpo	06.06.2025
18.06.2025	SicherheitsExpo	13.06.2025
05.08.2025		31.07.2025
11.09.2025		08.09.2025
15.10.2025		10.10.2025
20.11.2025		17.11.2025
09.12.2025		04.12.2025

### Newsletter

Advertisement Type	Formats	Price/Month
Fullbanner Top Placement	960 x 180 pixels, aspect ratio 16:3	420.00
Fullbanner between Articles	960 x 180 pixels, aspect ratio 16:3	320.00
TextAd	320 x 180 pixels, aspect ratio 16:9	400.00
Headline: 45 characters		
Teaser: 6 lines at 58 characters eac	ch	
File Size: max. 300 kb		
File Format: gif or jpeg		
Stand Alone Newsletter	960 x 180 pixels, aspect ratio 16:3	1,230.00

#### **Rabattstaffel Newsletter**

3 TextAds / Banner: 3% 6 TextAds / Banner: 5%

12 TextAds/Banner: 10%

All prices are net prices in Euro. VAT is to be added.

## **Digital Company Entry Business Guide**



	Price for 6 Months	Price for 12 Months
Entry Basic	395.00	620.00
Entry Medium	845.00	1,340.00
Entry Premium	1,080.00	1,710.00

### **Contents and Technical Data**

Entry BASIC	
Logo	At least 250 x 250 pixels / - PNG with transparent background
Keywords	3 to 5 keywords, which can be associated with your company.
Contact:	Address + Email + Telephone + Homepage
Entry MEDIUM	
Logo	At least 250 x 250 pixels / - PNG with transparent background
Keywords	3 to 5 keywords, which can be associated with your company.
Contact	Address + Email + Telephone + Homepage
Company Presentation	Brief description of the company (max. 1,500 characters including blank spaces)
3 Products	Image at least 250 x 250 pixels, square format + Teaser ( max. 200 characters including blank spaces ) + Link to the product
3 References	Image at least 250 x 250 pixels, square format + Teaser ( max. 200 characters including blank spaces ) + Link to the reference
Entry PREMIUM	
Entry PREMIUM Logo	At least 250 x 250 pixels / - PNG with transparent background
	At least 250 x 250 pixels / - PNG with transparent background 3 to 5 keywords, which can be associated with your company.
Logo	
Logo Keywords	3 to 5 keywords, which can be associated with your company.
Logo Keywords Contact	3 to 5 keywords, which can be associated with your company. Address + Email + Telephone + Homepage
Logo Keywords Contact Company Presentation	3 to 5 keywords, which can be associated with your company. Address + Email + Telephone + Homepage Brief description of the company ( max. 1,500 characters including blank spaces )
Logo Keywords Contact Company Presentation 3 Products	3 to 5 keywords, which can be associated with your company. Address + Email + Telephone + Homepage Brief description of the company ( max. 1,500 characters including blank spaces ) Image at least 250 x 250 pixels, square format + Teaser (max. 200 characters including blank spaces ) + Link to the product
Logo Keywords Contact Company Presentation 3 Products 3 References	3 to 5 keywords, which can be associated with your company. Address + Email + Telephone + Homepage Brief description of the company ( max. 1,500 characters including blank spaces ) Image at least 250 x 250 pixels, square format + Teaser (max. 200 characters including blank spaces ) + Link to the product Image at least 250 x 250 pixels, square format + Teaser (max. 200 characters including blank spaces ) + Link to the reference
Logo Keywords Contact Company Presentation 3 Products 3 References Whitepaper	3 to 5 keywords, which can be associated with your company. Address + Email + Telephone + Homepage Brief description of the company ( max. 1,500 characters including blank spaces ) Image at least 250 x 250 pixels, square format + Teaser (max. 200 characters including blank spaces ) + Link to the product Image at least 250 x 250 pixels, square format + Teaser (max. 200 characters including blank spaces ) + Link to the reference Image at least 250 x 250 pixels, square format + Teaser (max. 200 characters including blank spaces ) + Link to the reference Image at least 250 x 250 pixels, square format + Teaser (max. 200 characters including blank spaces ) + Link to the whitepaper